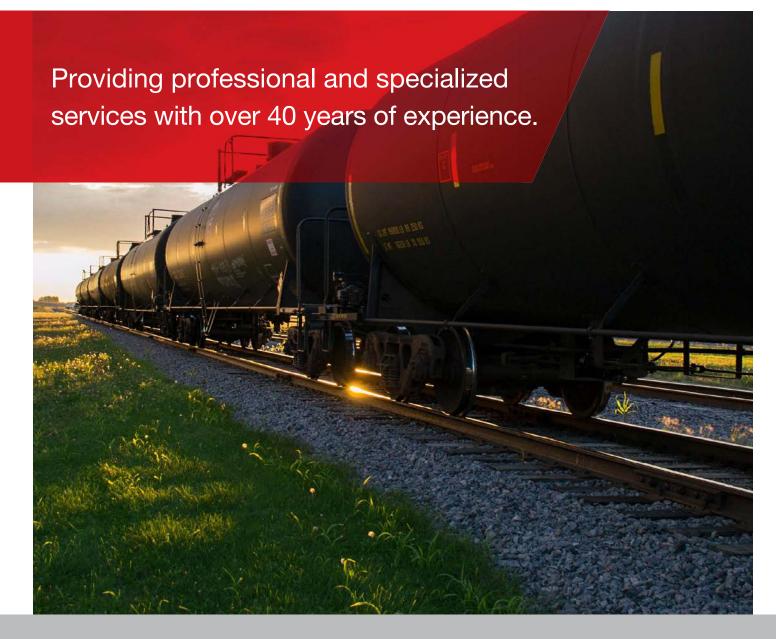




REGULATORY COMPLIANCE GROUP









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Salco Products Regulatory Compliance Group delivers highly technical, compliance-based services to the railroads, switching, shipping, manufacturing, and repair industries. Our services help our customers move product from design to destination in a safe, compliant, and cost effective manner. With over 35 years leading the transportation industry, our innovative and experienced minds make Salco the perfect choice for your technical and consulting needs.

As a compliance management company, Salco maintains membership in several trade and professional organizations. These memberships, and our participation, helps to ensure that our Customers are fully-informed of developing issues, and that we maintain leadership status by promoting scientifically-based and practical solutions to achieve compliance.



COMPLIANCE SUPPORT



- · Rail transportation consulting and regulatory support.
- Corporate compliance assessments.
- Tank car qualification and maintenance plan work instructions (49CFR180.509).
- Plant operator hazmat and railcar training (Examination before shipping: railcar, highway cargo tank, and ISO containers).
- Repair Shop single car air brake training.
- Various shop function specific procedure development and training (car inspection, nondestructive testing method, Level III support, valve reconditioning, etc).

ENGINEERING SERVICES



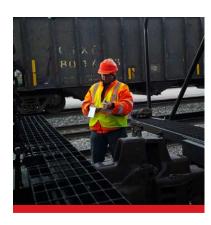
- AutoCAD and SolidWorks design capabilities.
- Design for ease of fabrication (lean manufacturing).
- Quality improvement initiatives (Kaizen).
- Failure analysis including corrosion, mechanical, in-service and in-plant litigation support and development of corrective action to prevent recurrence.
- Corrosion and service failure analysis of in-plant and rolling stock for performance improvement and litigation support.
- Metallurgical and welding engineering support, including process and procedure development and oversight of process implementation at the facility level.
- Railcar design, conversion, alteration and modification repair engineering.
- · Research, engineering and product development.
- Reliability analysis of fleet maintenance data.

QUALITY ASSURANCE



- AAR M-1003 quality assurance program development certification assistance.
- AAR M-1002 technical B-3 and B-3 Application support.
- Internal auditing and training.
- Root-cause analysis and training.
- Compliance assessments.
- FRA audit finding response support.
- Supply chain(vendor) auditing.

CAR INSPECTION



- Railcar third-party inspection services.
- Inspector and AAR field manual training.
- FRA/OTMA management and root cause analysis.
- Manufacturing and repair facility car inspections covering inbound.
- Inspection, estimate generation, in-process inspection, final inspection, and customer acceptance.
- Pre-acquisition and lease return inspections.
- JIC inspection representative.
- Damage inspection on railroad property (with proper permission), storage facilities and customer property.
- Inspection for failure analysis and failure prevention engineering services.
- Evaluation of in-plant railcar damage.
- In-Plant Switching Assessment, Procedures, and Training.
- New car Construction.

NDT AND WELDING SUPPORT



- Auditing and surveillance.
- NDT Program Development
- NDT Level II Qualification Services
- ASNT NDT Level III on-site services (training, written practice and procedure development.
- Probability of detection (POD) development for site NDT methods.
- AWSD 15.1, AAR Appendix W, ASME Section IX welding procedure development, training and welder qualifications.
- Welding program development and AWSCWI support.
- Work with shop floor personnel during implementation of new processes, including post implementation surveillance and follow-up assistance.

LANGUAGE SERVICES



- English and Spanish support services available
- Audits
- Procedure development
- Procedure translations
- Training



COMMITTED TO INNOVATION

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The most current revision of this information can be found on our website at www.salcoproducts.com and supersedes all other versions. Please check the revision date information of any printed materials to ensure the most current information is being referenced.

